

More fish on every table!

PRODUCT ASSORTMENT



# MEET ICECO FISH

We are one of the fastest-growing fish processing companies in the Baltics.

Since 1995, ICECO Fish has been consistently raising the bar in quality, integrity and innovation of fish processing and is now one of the leading companies in the market.

Access to a wide variety of saltwater and freshwater fish, flexible production processes and management, extensive experience and a steady focus on taste enables ICECO Fish to successfully compete with other producers operating in the region.

#### Our main business areas:







#### 1995

A fish and ice cream production company, then known as Kraitene UAB, began its operation by building two modern fish and ice cream factories. Soon, the ZIGMAS, JUNGA, AURUM and TIRPUKAS trademarks developed by the company would occupy the largest share in the local market, making UAB Kraitene one of the largest fish and ice cream producers in the Baltics.

#### 2011

Lithuanian capital company ICECO UAB purchased the movable and immovable property complex of Kraitene UAB and continued to build and expand on the traditions of high-quality production and trade of fish and ice cream products.

#### 2015

As the expansion of the business continued, ICECO UAB was reorganised to separate fish production from other company operations. A new company ICECO Fish UAB was established to focus on satisfying the increasing demand for high-quality fish and seafood products.

#### 2018

Seeking to elevate production quality to a new level, ICECO Fish UAB modernised most of its production facilities by installing high-tech packaging equipment. This allowed ICECO Fish UAB to stand out among competitors with hermetically sealed products that are easy to store, transport and consume.



We are on a mission to produce only top quality fish products and seafood, and to ensure that the existing and potential consumers use more fish in their diet

## Our values:



Top quality of the products



Loyalty of our consumers



Flexibility of production



Trust of business partners



Development and professionalism of the company employees



Continuous modernisation of production



# We are professionals in fish production and management

We believe that the success of our company starts with the success of our people. That's why we invest in continuous competency and skill development through training and team-building sessions and ensure good employee benefits throughout employment.



### We are proud to be certified





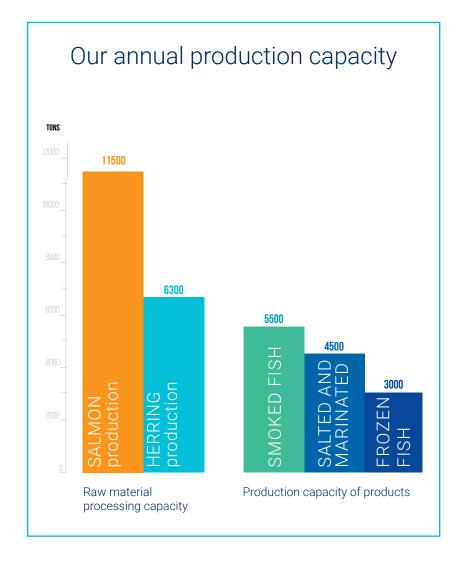








- Every step of our production process from raw material to the finished product is carefully reviewed and certified in accordance with the global requirements by an internal audit team and external audit companies.
- We are a certified manufacturer of such bio-products as ecological salmon fillet, trout and cod.
- We have implemented an integrated a food safety and quality management system.
- We are able to produce non-MSC or ASC certified products.

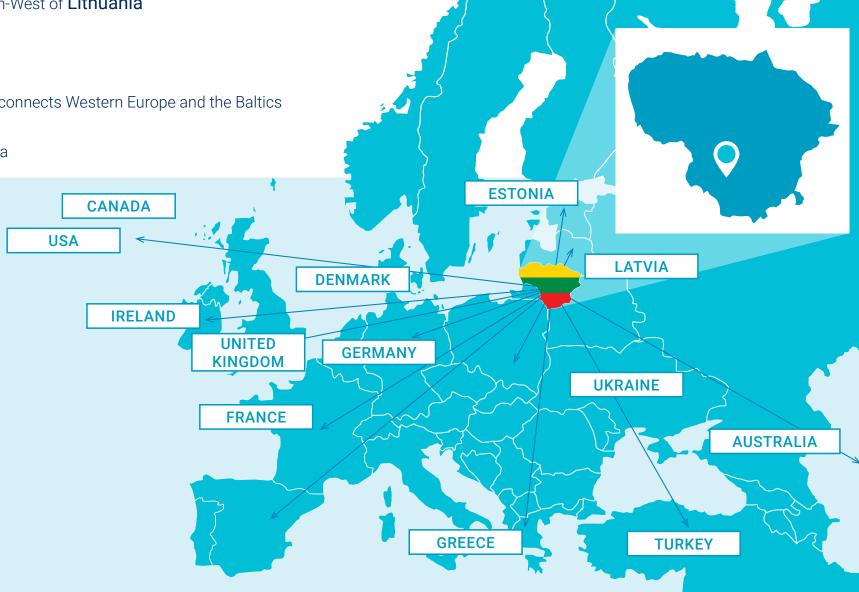


# WE ARE CLOSE TO YOU

#### We have easy access to worldwide locations by road or sea

- Based near Marijampolė (population 66 000), South-West of Lithuania
- 30 km from the Polish border
- 5 km from VIA Baltica international highway, which connects Western Europe and the Baltics
- 250 km from the largest Baltic seaport in Klaipėda

75% OF OUR PRODUCTION IS EXPORTED



# OUR PRODUCTION

### SALMON

SALMON is the No.1 fish in our product range, accounting for 63% of our total output. Over 16 years of experience and constant innovation allows us to achieve consistent quality and provide exceptional taste products to our consumers.



#### **RANGE AND VARIATIONS:**

- Cold smoked / hot smoked / marinated / salted / dried
- Salmon fillets / sliced fillets / fillet portions / cutlets
- · Natural / with spices / with sauce
- Chilled / frozen

Packaging options: Vacuum laminate / MAP / bag / box / other.



## WHITE FISH AND OTHER SEAFOOD

WHITE FISH AND OTHER SEAFOOD is a processing area that is increasingly growing and showing great potential. We have recently started processing fish from freshwater and closed-containment farms, adding catfish, trout, carp and other fish and seafood to our product range.

#### PROCESSING SERVICES:

- Filleting
- Glazing
- Chilling
- Packaging in retail packages
- White fish products (fish balls, casseroles, spreads)

# HERRING

Herring ranks as second according to the production share, accounting for 21% of total output. The herring products developed by our experienced technologists are loved by our consumers for their exceptional taste and convenience.



PRIVATE LABEL PRODUCTS manufactured at our factory are sold by the largest retail chains in Western Europe (ALDI, NETTO, REWE, EDEKA, KAUFLAND and KRONE) and the Baltic States (MAXIMA, RIMI, IKI and NORFA). We have gained trust and loyalty of our clients by offering a wide range of salmon, herring and other fish products processing and packaging services.



#### **RANGE AND VARIATIONS:**

- Marinated / salted / cold smoked / hot smoked
- Fillets / fillet pieces / rollmops / salad / cutlets / with head / head off
- Natural / with spices / with sauce / with other various ingredients
- Chilled / frozen

Packaging options: MAP / vacuum bag / plastic bucket / plastic box / plastic jar / metal can.



#### PL SERVICES:

Due to our flexible production process, we are able to adapt to your requirements and needs and efficiently produce both RETAIL and HORECA products.











Our cold smoked salmon is the perfect blend between the richness of this luxurious fish and a subtle smokey aroma. Fresh Norwegian salmon is seasoned with quality salt and then smoked with natural beech wood chips. The final product is rich in protein and Omega-3, making it the perfect choice for elegant canapés or special breakfasts.

The salmon is vacuum (or MAP) sealed for extra freshness and can be packaged in an elegant carton envelope or, for the 800 g option, a decorative gift box.















						** ====================================	
1. 4770221360431	Cold smoked salmon fillet sliced	800 g	Vacuum, carton BOX	Not fixed	400 pcs	0 +6°C	21 day
2. 4770221360486	Cold smoked salmon fillet	160 g	MAP	5 PCS	200 pcs	0 +6°C	21 day
3. 4770221244014	Cold smoked salmon fillet sliced	100 g	Vacuum / MAP, carton sleeve	5 PCS	300 pcs	0 +6°C	21 day

















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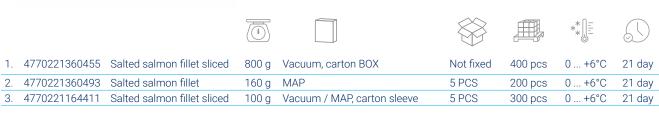
With a firm texture and a silky taste, our salted salmon is the star ingredient in canapes appetizers, salads and spreads. Fresh Norwegian salmon is seasoned with quality salt to reveal its natural flavour and vacuum (or MAP) sealed for extra freshness without any preservatives. Rich in Omega-3 and protein, this salmon is a popular choice in various healthy recipes.

Our salted salmon is available as fillets with skin or in thin slices with skin removed.





More fish on every table!







A healthier alternative to a quick snack. Our salmon fillet strips rich in Omega-3 and have irresistible flavours. Filleted pieces of Norwegian salmon are dried, seasoned and packaged for convenient consumption on the go. Our salmon fillet strips are enjoyed as a hassle-free snack at parties, sports events or picnics.







1. 4770221360981 Dried salmon fillet strips



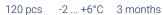
















A healthier Kabanos type sausages alternative made from salmon. 120 g of salmon is used to produce 40 g of salmon sticks. Therefore it contains a very high percentage of salmon (85-92%) in its composition. ZIGMAS salmon kabanos sticks are rich in protein, as well as in beneficial Omega-3 fatty acids. It does not contain any carbohydrates, so it can be enjoyed at any time of the day even by those who adhere to the principles of a healthy diet.

ZIGMAS Salmon Kabanos sticks come in 3 flavours: original, spicy and barbeque.





1.	4779040611885	Dried salmon kabanos
2.	4779040611892	Dried salmon kabanos with chili pepper
3.	4779040611908	Barbeque dried smoked salmon kabanos













Bag 20 pcs 348 pcs 0 ... +25°C 9 months





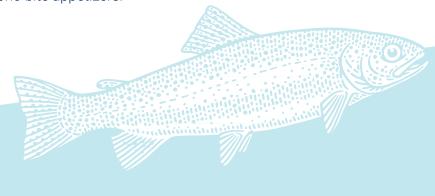


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Just like our salmon fillet, Norwegian cold-smoked trout fillets are smoked naturally with beech chips that flavour the products with a natural smoky aroma. These products are rich in protein and OMEGA-3 fatty acids that are incredibly important for health.

This product is a perfect choice for delicious salads, freshly made sandwiches or one-bite appetizers.





1.



















HERMETIC





READY TO EAT





ONE BITE herring fillet pieces bring the wholesomeness of a traditional festive dinner to an everyday lunch. The uniformlyfilleted herring pieces are flavoured with natural ingredients and then hermetically sealed into convenient single-serve portions that are easy to transport, open and enjoy.

ONE BITE comes in 4 flavours that complement the natural taste of herring: slightly salted, with dill, with smoke aroma and with dried plums and sunflower seeds.

ONE BITE – delicious in every bite!















ONE BITE herring fillet pieces with smoke aroma







Our BISMARCK product line is loved for the well-balanced tanginess of marinade and flavourful, delicate bites of Atlantic herring. This product is a satisfying weeknight dinner when paired with potatoes or bread and works just as well as an ingredient in a rustic casserole. The high-quality plastic jar gives the product a signature look and displays its mouthwatering contents. The jar can be opened and closed multiple times by using screw lid.

BISMARCK herring fillet comes in 3 marinades: with cranberries, with dills and onions and in cucumber marinade with mustard.







1.	4779040611144	BISMARCK marinated herring fillet pieces in marinade with cranberries
2.	4779040611137	BISMARCK marinated herring fillet pieces in dill and onion marinade
3.	4779040611151	BISMARCK marinated herring fillet pieces in cucumber marinade with mustard













0 g Plastic jar 8 pcs 120 pcs -2 ... +6°C 2 months







BOCMANO product line offers both traditional and modern recipes of a classic herring dish. Pieces of top-quality Atlantic herring fillet are mixed with a finely selected range of sauces and vegetables to create a satisfying ready-to-eat meal. The products are kept fresh in hermetically-sealed packages which make them easy to transport, open and enjoy.

BOCMANO herring salads come in 6 variations: with paprika (a consumer favourite), in Mexican sauce, with mustard sauce, with beetroot in mayonnaise sauce, with onions and white sauce or with eggplant.



1.	4770221164046	BOCMANO herring fillet with paprika
2.	4779040610383	BOCMANO herring fillet in mexican sauce
2.	4770221361469	BOCMANO herring fillet in mustard sauce
4.	4779040611083	BOCMANO herring fillet with beetroot in mayonnaise sauce
5.	4770221361452	BOCMANO herring fillet with onions in white sauce
6.	4779040612172	BOCMANO herring fillet with eggplant



















This product is an exclusive combination of herring and seaweed. Seaweed is rich in minerals and vitamins: zinc, iron, magnesium, vitamins A, B, D, E. This product is ready to eat, so all you have to do is choose your favorite side dish and enjoy the great taste.

There are two types of seaweed salad: seaweed salad with herring fillet in garlic sauce and seaweed salad with herring fillet and stewed vegetables.



1. 4779040011001 Seaweeu Salau WitiTherning Illiet iii gariic Sal	1.	4779040611601	Seaweed salad with herring fillet in garlic sau
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2. 4779040611618 Seaweed salad with herring fillet and stewed vegetables













-2 ... +6°C 2 months









Our herring fillet CLASSICAL is made with the utmost respect to the natural flavours of fresh fish. Fillets of raw Atlantic herring go through several rounds of selection before being naturally flavoured and covered in Canola oil to preserve freshness. Due to its richness in Omega-3 and subtle flavours, this herring is a favourite ingredient in appetisers and traditional home-made meals.

ZIGMAS herring fillet CLASSICAL comes in 3 flavours: lightly salted (a consumer favourite), with smoke aroma and with spices.







							** ==	65)
1.	4770221164114	Classical herring fillet slightly salted in oil	240 g	Laminate	13 pcs	124 pcs	-2 +6°C	3 months
2.	4770221164121	Classical herring fillet with smoke aroma in oil	240 g	Laminate	13 pcs	124 pcs	-2 +6°C	3 months
3.	4770221164138	Classical herring fillet with spices in oil	240 g	Laminate	13 pcs	124 pcs	-2 +6°C	3 months
4.	4770221361421	Classical herring fillet slightly salted in oil	400 g	Laminate	9 pcs	124 pcs	-2 +6°C	3 months
5.	4770221361414	Classical herring fillet with spices in oil	400 g	Laminate	9 pcs	124 pcs	-2 +6°C	3 months
6.	4770221165579	Classical herring fillet slightly salted in oil	1000 g	Laminate	9 pcs	50 pcs	-2 +6°C	3 months
7.	4770221165586	Classical herring fillet with smoke aroma in oil	1000 g	Laminate	9 pcs	50 pcs	-2 +6°C	3 months



New ZIGMAS Atlantic herring fillet without skin is produced from the highest quality raw materials, without using any oil. Modified atmosphere packaging helps to maintain the freshness and good quality of herring. No more greasy surfaces or smeared clothes when preparing your favorite herring dishes. ZIGMAS herring fillet without oil - convenient, clean and quick to prepare.

ZIGMAS herring fillet without oil comes in 2 flavours: original and with herbs.







3.

							**  =	6	
1.	4779040611915	Salted Atlantic herring fillets without oil	190 g	MAP	6 pcs	318 pcs	-2 +6°C	45 days	
2.	4779040611922	Salted Atlantic herring fillets with herbs without oil	190 g	MAP	6 pcs	318 pcs	-2 +6°C	45 days	
3.	4779040612028	Salted Atlantic herring fillets without oil	500 g	MAP	6 pcs	204 pcs	-2 +6°C	45 days	



ZIGMAS MATES herring is made from Atlantic herring which is considered to be one of the best sources of protein, vitamins and Omega-3 fatty acids. A special recipe has been developed for this herring fillet, delivering mild taste and smoother texture.

Choose from two products: traditional herring fillet in oil and healthier herring fillet without oil.





2.











1.	4779040612158	Atlantic herring fillet in oil	240 g	Laminate	13 pcs	124 pcs	-2 +6°C	3 months
2.	4779040612165	Atlantic herring fillet without oil	190 g	MAP	6 pcs	318 pcs	-2 +6°C	45 days





рассол по рецепту ИВАСИ





ZIGMAS herring in tin cans is one of our most traditional products that has been enjoyed by our consumers for generations. Whole Atlantic herrings without head or fillets are lightly salted to highlight the natural flavour of fish and packaged in authentic tin cans.

ZIGMAS herring without heads and fillets in tin cans come in three varieties: in brine, with spices and with skin-off in oil.



1.	477022	21362039	Salted herring, without head					
2. 4770221362022			Salted herring, without head with spices					
3.	477022	21361001	Herring fillet, without skin in oil					
	1300 g	Canned	8 pcs	49 pcs	** = -2 +6°C	3 months		



# Seafood





Four different ZIGMAS seafood products can bring exotic taste to your kitchen. These products are unique because two of them – ZIGMAS mussels and shrimps in oil – are smoked. There are no such other products in the Lithuanian market yet. While these seafood dishes can be eaten alone, they are also perfect for salads, sandwiches, pastas or other dishes.

There are four types of ZIGMAS seafood: smoked mussels, smoked shrimp, shrimp in brine and mussels in soy ginger sauce with wasabi and sesame seeds.



1.	4779040611779	Shrimps in brine
2.	4779040611823	Smoked shrimps in oil
3.	4779040611830	Smoked mussels in oil
4.	4779040611847	Salted mussels in soy-ginger sauce with wasabi and sesame













0 g Plastic box, carton sleeve

cs 2

288 pcs 0 ... +6°C 2 months





These flavourful spreads are made with caviar that is well known for being rich in protein and valuable amino acids. Fresh caviar is mixed with flavourful ingredients to create a creamy spread that is perfect for gourmet sandwiches or as a ready-to-eat dip.

Our ZIGMAS caviar spreads are made with salmon, shrimps or smoked squids.







1.	4779040611120	Caviar cream with shrimps

2. 4779040611113 Caviar cream with salmon 3. 4779040611687 Caviar cream with smoked squids

















Easy-to-spread, creamy-textured shrimp spreads are perfect for sandwiches or with vegetables and bread sticks. Avocado is a soft-textured, nutrient-enriched fruit that perfectly complements the taste of the shrimp. Shrimps are often seasoned with garlic, and this well known combination gives the spread a memorable signature taste.

We offer two types of shrimp spreads: shrimp spread with avocado and shrimp spread with garlic.





1.	477904	10611700	) Shrim	np cream wi	th garlic	
2.	477904	10611694	4 Shrim	np cream wi	th avocado	
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	160 g	Jar	6 pcs	315 pcs	-6 +6°C	8 months





Our surimi sticks are a healthy and versatile product that is packed with protein and irresistible flavours. These low in fat and GMO-free surimi sticks are fully-cooked and ready to use as a quick snack or as a flavourful ingredient for salads, sandwiches and other meals. Surimi sticks are sealed in an airtight package that is easy to peel open and enjoy.













1. 4779040611526 Surimi Sticks













250 g Laminate 10 pcs

160 pcs

0 ... +6°C 3 months



We present you I LOVE SEAFOOD canned salmon and mackerel fillets. This is an excellent choice for both eating at home and traveling as the product has no temperature regime. Both salmon and mackerel are rich in omega 3 fatty acids which are important for our body. We recommend to eat these canned fish products with bread or another garnish for a quick and easy snack.

You can buy two versions of I LOVE SEAFOOD canned fish: canned salmon in mango-mustard sauce and canned mackerel in sour-sweet tomato sauce.





1.	4779040611311	Salmon fillet with mango-mustard sauce
2.	4779040611328	Mackerel fillet with sour-sweet tomato sauce



















# Seafood

# **Tuna Chunks**









Our I LOVE SEAFOOD tuna chunks are a great choice for flavour. They are also rich in useful omega 3 fatty acids. These chunks of canned tuna are low in calories making them a great healthy choice. We recommend to serve it with vegetables, eggs or pasta.

Two main types of canned tuna chunks are available: tuna chunks in brine and tuna chunks in sunflower oil.



1.	4779040611441	Tuna Chunks in sunflower oil

2. 4779040611434 Tuna Chunks in brine















The most popular type - Manzanilla olives are used for ZIGMAS green olives production. These mild taste green olives are enriched with shrimps and salmon fillings. A special marinade is used for production, providing pleasant texture and taste. It is a great choice for snacks table.

ZIGMAS green olives comes in 2 flavours: with salmon paste and with shrimp paste.





1.	4779040611748	Green olives with salmon paste
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<sup>2. 4779040611731</sup> Green olives with shrimp paste













300 g Canned 12 pcs 168 pcs 0 ... +25°C 3 years



WITHOUT

FROZEN AT SEA \*\* Our 'Easy Fish' PREMIUM fish fillet fingers offer a combination of great taste and quality. These fish fingers are made from newly caught cod, filleted and frozen in a fish processing vessel. This helps to preserve the nutritional value of fish. We aim to provide natural food for customers, so no polyphosphates are used in PREMIUM fish fillet fingers production.

'Easy Fish' PREMIUM fish fingers are packed in a 'skin-pack' type of packaging which allows us to preserve freshness, colour, taste and ensures the best appearance of the product.



















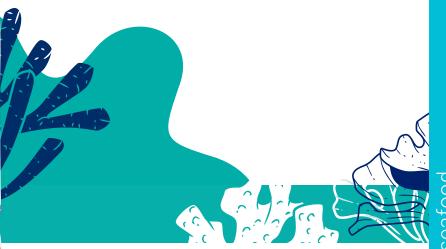


Our roasted 'Seaweed snacks' are a high-fibre snacks that reflect the healthy lifestyle trends. It is a nutritious and delicious superfood from the depths of the ocean. Seaweeds are grown in natural environment and processed only minimally. You can eat these crispy, mouth-watering roasted seaweed snacks alone or sprinkle them on your soup or salad to add a unique flavour to your meals.

We offer two types of seaweed snacks for our customers: the more traditional roasted seaweed snacks with sea salt and the more savoury roasted seaweed snacks with chili pepper.







2.

1. 4779040611175 Roasted seaweed snack with sea salt

2. 4779040611182 Roasted seaweed snack with chili













# YOUR RELIABLE AND EXPERIENCED PARTNER



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